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PRESS RELEASE

Mumbai, April 1, 2026

Tata Motors Passenger Vehicles Ltd. Q4 FY26 Sales

Passenger Vehicles Sales Registered by Tata Motors Passenger Vehicles Ltd in Q4 FY26

Sales in the domestic & international market for Q4 FY26 stood at **201,368** units, compared to **146,999** units during Q4 FY25.

Segments	Mar'26	Mar'25	Growth	Q4 FY26	Q4 FY25	Growth	FY26	FY25	Growth
PV Domestic	66,192	51,616	28%	198,743	146,127	36%	631,387	553,585	14%
PV IB	779	256	204%	2,625	872	201%	10,200	2,678	281%
PV Total (incl. EV)	66,971	51,872	29%	201,368	146,999	37%	641,587	556,263	15%
EV IB + Domestic	9,494	5,353	77%	26,931	15,936	69%	92,120	64,276	43%

Includes sales of Tata Passenger Electric Mobility Limited, subsidiary of Tata Motors Passenger Vehicles Ltd.

Mr. Shailesh Chandra, MD and CEO, Tata Motors Passenger Vehicles Ltd. said, "PV industry sales are expected to reach record volumes of ~4.7 million units for the year, reflecting 8% year on year (YoY) growth. The industry witnessed a strong rebound in the second half, posting double digit growth, supported by GST 2.0 implementation and a robust festive season. Customer preference for greener technologies gained further momentum, with CNG volumes growing at ~20% YoY and EV volumes surpassing the milestone of 200,000 units. This growth was driven by improving consumer confidence in EVs and wider participation with all major OEMs launching new products, offering more choice.

For Tata Motors Passenger Vehicles, FY26 has been a landmark year marked by multiple milestones. We achieved our highest ever annual sales volumes of over 6.4 lakh units, delivering industry beating growth of 15% YoY and ended it with strong positive momentum, emerging as the #2 ranked player in the industry based on Vahan registrations in H2. We also recorded strong international business volumes of over 10,000 units, driven by our re-entry into South Africa. Our emission-friendly powertrains delivered industry-leading performance in CNG with sales exceeding 1.7 lakh units during the year (24% YoY growth). In EVs, we further strengthened our leadership position with our sustained focus on strengthening the value proposition and holistically addressing adoption barriers. This led to robust 43% YoY growth and our highest-ever EV volumes of over 92,000 units during FY26.

In Q4 FY26, we delivered our highest ever quarterly sales, crossing 200,000 units, and recorded a strong 37% YoY growth. The quarter also marked our highest ever EV sales, with volumes of ~27,000 units, registering a sharp 69% YoY growth.

Nexon and Punch emerged as the highest selling SUV models in H2, underscoring the strength of our SUV portfolio, while industry-beating growth in hatchbacks reinforced their customer preference. Our recent launches of Sierra, refreshed Punch and petrol version of Harrier & Safari continue to see progressive growth in customer traction, across bookings, enquiries and deliveries.

Looking ahead, industry momentum is expected to sustain, led by growth in SUVs, CNG and EV. At the same time, the industry will need to closely monitor geopolitical developments to mitigate potential supply-side risks. For Tata Motors Passenger Vehicles, we expect to build on the strong momentum of H2 and continue to deliver industry-beating growth in FY27, supported by recent launches, a strong pipeline of new products, and established multi-powertrain strategy."

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CINL28920MH1945PLC004520

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